

Why BS (Commerce) at IoBM ?

- The two year B.Com has been phased out and students completing the two year B.Com have to complete MBA and M.Com in four years.
- The IoBM BS (Commerce) is structured to guarantee your career development. Students have the option of completing the Foundation and Intermediate courses of the Institute of Chartered Accountants while completing the IoBM BS (Com)
- Other students are guaranteed admission to the MBA (Finance) and MBA (Marketing) programmes on condition that they complete the BS (Com) with a CGPA of 2.5 or above)
- Very generous scholarships are available. Our aim is to offer 50 percent tuition fee reduction strictly on need basis for a large proportion of students.
- BS (Com) can be done at weekends at timings suitable for students in full time employment. It is also available as a normal week day programme.
- BS (Com) is offered by IoBM's College of Economics and Social Development which has a market reputation for producing very good I.Com results – with the majority of students getting A and B grades in the 2008 Board exams. CESD has an excellent commerce faculty.
- The ten acre IoBM campus offers many co-curriculum and recreational facilities. Subsidized transport is available.

The Programme

1. The Degree will be:
 - Governed by its own Board of studies.
 - Regulated and assessed by IoBM and degree will be awarded by IoBM.
 - Well qualified students (those with GPA \geq 2.5 guaranteed access to IoBM post graduates programmes.
2. Options:
 - BS.Com leading to MBA (Finance and Marketing) BS.Com → MBA
 - BS.Com leading to CA. BS.Com → CA
 - i- Duration : 48 Units including a 6 credit hour dissertation
Total Credit Hours – 144
 - ii- Timing Saturday and Sunday OR Week days.

- **Students have the option of passing the Institute of Chartered Account of Pakistan (ICAP) Foundation and Intermediate examinations simultaneously with obtaining the B.Com degree.**

Course Structure:

Semester 1

1. Functional English – I (ICAP)
2. Islamic studies
3. Introduction to Economics and Finance I (ICAP)
4. Quantative Methods – I (ICAP)

Semester 2

1. Quantative Methods –II (ICAP)
2. Functional English II (ICAP)
3. Computer Concepts
4. Introduction to Economics and Finance II (ICAP)

Semester 3

1. Introduction To Financial Accounting –I (ICAP)
2. Introduction to Psychology
3. The Pakistan Economy
4. Business Maths and Statistics

Semester 4

1. Principles of Management.
2. Principal of Marketing.
3. Mercantile Law –I (ICAP)
4. Introduction to Financial Accounting –II (ICAP)

Semester 5

1. Business Communication and Behavioral Studies- I (ICAP)
2. Business State and Maths (II)
3. Computer application's in Business
4. Economics Development of Sindh

Semester 6

1. Mercantile Law II (ICAP)
2. Cost and Management Accounting
3. Strategic Marketing
4. Sindh History Cultures.

Semester 7

1. Business Communication and Behavioral Studies – I (ICAP)
2. Taxation I (ICAP)
3. Financial Accounting –I (ICAP)
4. Financial Markets in Pakistan

Semester 8

1. English III
2. Taxation – II (ICAP)
3. Financial Accounting II – (ICAP)
4. Sampling and Probability Theory

Semester 9

1. Business Research Methods
2. Supply Chain Management
3. Cost Accounting I (ICAP)
4. Business Ethics and Corporate Governance.

Semester 10

1. Strategic Management
2. Company Law – I (ICAP)
3. Auditing I (ICAP)
4. (a) Cost Accounting II- (ICAP)
4. (b) Financial Econometrics or
4. (c) Services Management

Semester 11

1. Auditing – II (ICAP)
2. Entrepreneurship.
3. Company Law II (ICAP)
4. (a) Information Technology I and II (ICAP)
4. (b) Security Analysis or
4. (c) Services Management

Semester 12

1. Management Infrastructure
2. (a) Computer Practical (ICAP)
2. (b) Working Capital Management or
2. (c) Direct Marketing
3. (a) Presentation Skills Training (ICAP)
3. (b) Investment Banking or
3. (c) Marketing research
4. Dissertation (Continued from Semester 7)

In the final three semesters:

- Students Taking B.Com Leading to CA will take ICAP papers and others accountancy options.
- Student taking B.Com leading MBA (finance) will take finance options.
- Students taking B.com leading to MBA (Marketing) will take marketing options in the final two semester

Fees:

No admission fees for CESD students

President / ED (Administration) to complete.

Scholarships:

Fifty percent fees wavier will be offered to all students who qualify on need basis.

BS (Com) Board of Studies:

- Aslam Dossa FCA (Former Managing Director) Institute of Chartered Accountant of Pakistan.(Chairman)
- Muhammad Ahsraf Janjua Dean CBM.
- H.Jamal Zuberi Head Dept. of Finance and Accounting CBM.
- M.Zaki Chairman Department of Business Administration University of Karachi.
- Prof. Dr.Shafiq ur Rehman chairman Department of Economics University of Karachi.
- Dr.Javed Ansari Director and Principal CESD
- Mr.Mohsin Furqan E.V.P / Managing Director National Bank of Pakistan
- Maria Michael – CESD Secretary to the Board.

Call, Write and Visit

Admission office

Institute of Business Management

Addresses etc.