TENDER FOR SUPPLY OF SANGFOR IAG (IAG60)

REF: IoBM/IT/PC/112023

The Institute of Business Management, Karachi (IoBM) invites sealed bids from active taxpayers of manufacturers/firms/companies/distributors/suppliers registered with relevant tax authorities for the following tender.

<table>
<thead>
<tr>
<th>Type</th>
<th>Product Code</th>
<th>Product Description</th>
<th>Qty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sangfor IAG Hardware</td>
<td>IAG56</td>
<td>M5600-AC-I, Hardware Appliance, 6 * GE RJ45 + 2 * 10G SFP+, Default with 64GB SSD and 960GB SSD. Support 2 Gbps Application Throughput (Max 4 Gbps), 1 Gbps Bandwidth (Max 2 Gbps).</td>
<td>1</td>
</tr>
<tr>
<td>Sangfor IAG Software</td>
<td>ESS-IAG56-1Y</td>
<td>M5600-AC-I, Essential Bundle (Bandwidth Management, User Authentication, URL Filtering, Traffic Control, User Behavior Audit, Content Audit, Proxy Server, Anti-proxy, Endpoints Management, Report Center, Multi-links(Link Load Balance), Sangfor VPN, Sangfor URL Database), 1 year, 2 years, and 3 Years.</td>
<td>1</td>
</tr>
<tr>
<td>&amp; Service</td>
<td>HRTF-IAG56-1Y</td>
<td>Return To Factory Hardware Support Only, Sangfor IAG5600, 1 year, 2 years, and 3 years respectively.</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>STS-IAG56-1Y</td>
<td>Software and Technical Support Only, Sangfor IAG5600. 1 year, 2 years, and 3 years respectively.</td>
<td>1</td>
</tr>
<tr>
<td>Services</td>
<td>Local SLA</td>
<td>Installation, Configuration, Testing services and training, 1 year, 2 years, and 3 years respectively.</td>
<td>1</td>
</tr>
</tbody>
</table>

Procedure: Single-stage (Technical and financial Proposals to be submitted in separate sealed envelopes)

Submission Date: November 22, 2023, 10:00 am

Opening Date: November 22, 2023, 10:30 am

Tender Fee: Rs 2000 Non-refundable (In the form of Pay Order drawn in the name of IoBM)

Mandatory Eligibility Criteria:
1. The bidder must be an original equipment manufacturer (OEM) or an authorized tier-1 agent/partner
2. The bid must be accompanied by the Manufacturer’s authorization letter from the principal
3. Minimum 03 years of relevant experience in Pakistan.
4. Only those companies can participate in this tender who have experience in dealing with such work and valid authorized dealership/resellers certificates from the Manufacturer/Principal.

Tender Document (for details) may be collected after submission of paid fee challan from the Procurement Department, IoBM, Korangi Creek during working hours. (09:00 - 16:00 hrs, Monday to Thursday & Saturday). Alternatively, the tender document can be downloaded from the website.

Sealed bids should be submitted within the stated time and will be opened on the due date & venue in the presence of the bidders' representatives who may wish to attend. Kindly mention “Tender Number” at the top left corner of the envelope. IoBM reserves the right to reject or accept any bid or cancel the bidding process.
TERMS & CONDITIONS

1. IoBM may reject all bids at any time prior to the acceptance of a bid.
2. 2% Performance Security should be deposited on the total cost of the quoted amount in the shape of a pay order drawn in favor of the Institute of Business Management (after the tender award). This amount will be released 6 months after successful completion as certified by the IoBM IT Team.
3. Copies of the Sales Tax Registration and NTN are to be attached with the bidding documents.
4. The quoted rates shall be inclusive of all applicable Govt—taxes and charges, which should be separately shown.
5. The purchase committee reserves the right to reject or accept any bid without assigning any reason and the decision of the Committee shall be final.
6. The bidders are requested to submit their bids along with the bid validity period (not less than 90 days)
7. Complete product specification/information to be provided by the bidder
8. Rates shall be quoted in Pak rupees, with the exchange rate used for calculation should be clearly stated.
9. The method of procurement is on open competitive bidding single-stage Two envelope procedure.
10. The rates to be quoted shall be filled in the bidding documents mandatorily.
11. Tender Fee of Rs 2000/- Non-refundable (In the form of Pay Order drawn in the name of Institute of Business Management)
12. The last date of receipt of the bidding document is 22-11-2023 at 10:00 a.m. The bid document may be submitted at the IoBM Procurement Department, Admin block, and the bids shall be opened on the same day at 10:30 a.m. in the presence of the bidders who may wish to be present.
13. In case of any holiday or disturbance, the bids shall be opened on the next working day as per the same schedule.
14. Delays in delivery and implementation of the project will attract a penalty of PKR 10,000 per day.
15. The Project Plan (time frame) must be submitted along with the technical proposal.
16. Advance Payments if any will be against a collateral (bank or insurance guarantee)
17. The Tender Notice shall be available on IoBM's website www.iobm.edu.pk/tenders

Total Amount ________________

(Rupees _________________________)

Only)

SIGNATURE OF THE
PROPRIETOR AND RUBBER STAMP
OF THE COMPANY
## Bid Data Sheet

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Introduction</strong></td>
<td></td>
</tr>
</tbody>
</table>
| 1 | **Name and address of IoBM:**  
Institute of Business Management  
Plot 84, Na class 24, Deh Dih, Tappu Ibrahim, Korangi Creek, Karachi |
| 2 | **Name of Contract.** “Sangfor IAG” |
| 3 | **Bid Price and Currency** |
| 3.1 | Prices quoted by the Bidder shall be “fixed” and in” Pak Rupees” |
| 4 | **Preparation and Submission of Bids** |
| 4.1 | **Qualification requirements:**  
1) NTN  
2) Sales Tax  
3) Minimum three years experience in relevant field  
4) Turnover of at least the last three years (copy of tax return to be submitted) |
| 5 | **Bid validity period.**  
Not less than 90 days |
| 6 | **Number of copies. One Original** |
| 7 | **Deadline for bid submission. 22-11-2023 at 10:00 am** |
| 8 | **Under the following conditions, Bid will be rejected:**  
1. Conditional tenders/bids;  
2. Bids received after specified date and time;  
3. Bidder submitting any false information;  
4. Black Listed Firms by the Sindh Government or any relevant entity |